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www.buddvanlines.com (Other) www.buddvanlines.com/ difference_team_budd.html (Other) www.buddvanlines.blogspot.com (Other)

Top Skills

New Business Development Account Management Marketing Strategy

Gary Grund

Sr. Vice President of National Sales Budd Van Lines, Corporate America's Best Move

Somerset, New Jersey, United States

Summary

Budd Van Lines is an award winning independent van line specializing in corporate mobility, office moves, residential moving, lab relocations, and specialty final mile services. For over 40 years we have been recognized as the leader in executive relocation. I'm proud to manage Budd's sales, account management and marketing programs.

Since 2006 Budd has been rated the top carrier in the U.S. in the Relocation Manager's Report by Trippel Survey & Research. We attribute our consistent performance to our unique innovations (the Patented Load it Once System), sustainability initiatives (the Eco-Crate System), and our independent van line structure. But mostly it comes down to our people. Professionals that love taking care of families and individuals during the stressful time of relocating.

Experience

Budd Van Lines 28 years 1 month

Senior Vice President January 2007 - Present (18 years 1 month) United States

Senior Vice President of National Sales
January 1997 - Present (28 years 1 month)

Somerset, New Jersey, United States

Management of business development and marketing nationally.

Regional Director January 1997 - January 2007 (10 years 1 month) Sold and managed Fortune 500 accounts Iron Mountain Records Management Sales Representative January 1993 - December 1996 (4 years)

Sold records management services in the New York metropolitan area.

Recognized amongst the top 5% of reps in the country.

Coastal Copy Systems
Account Manager
June 1991 - December 1993 (2 years 7 months)
Sold copier systems to corporate and government accounts

Education

Mount St. Mary's University
BS, Politcal Science/Business & Finance · (1987 - 1991)