Contact

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www.linkedin.com/in/paulblanchard (LinkedIn)

Top Skills

Sales

Leadership Development Mortgage Lending

Paul Blanchard

Senior Vice President, Mortgage Banking at Rocket Mortgage Rochester, Michigan, United States

Summary

Experienced Senior Vice President at Rocket Mortgage with a demonstrated history of working in the financial services industry. Skilled in Sales, Sales Management, Leadership, Leadership Development, and Mortgage Lending. Strong business development professional graduated from Oakland University. Driven to help build the best place to obtain a mortgage and the best place to work.

Committed to growing our Partnerships Channel while focusing on our mission to expand the boundaries of the mortgage industry. The professionals on my sales team will empower, teach and grow our partners across the world to transform their careers, while offering the best products and experience to their clients.

Experience

Rocket Mortgage
Senior Vice President Mortgage Banking
August 2003 - Present (21 years 6 months)

Quicken Loans 21 years 6 months

Senior Vice President June 2018 - Present (6 years 8 months)

Detroit, Michigan

As a SVP, I work on leadership development, banker development, and am responsible for multiple business channels. I aim to deliver world class client experience, protect the culture, and maintain our culture of excellence by continuing to motivate, support, and help develop my team members.

Regional Vice President
August 2003 - Present (21 years 6 months)

Responsible for the development of our newest loan officers and leaders.

Education

Oakland University

Bachelor's of Science · (1996 - 2001)